

Our Mission

KSQD is the heart of our area, bringing the community together through the power of radio. We are committed to providing a diverse and engaging range of programming that reflects the vibrant spirit of the region and its residents. We strive to inform, inspire, and entertain our listeners, fostering a sense of connection and belonging.

Our Format

K-Squid's station is vibrantly eclectic. We offer Classical, Jazz and Rock, and local and national news and public affairs. We have mostly local, live radio hosts who are connected to the community. The 24/7 schedule is designed to include many perspectives and musical genres.

Our Reach

K-Squid reaches Santa Cruz, Watsonville, Salinas, Monterey, Carmel, Seaside, and most Santa Cruz and Monterey County residents. We reach a potential audience of 640,000 listeners. We broadcast on three frequencies; 90.7, 89.7 and 89.5FM

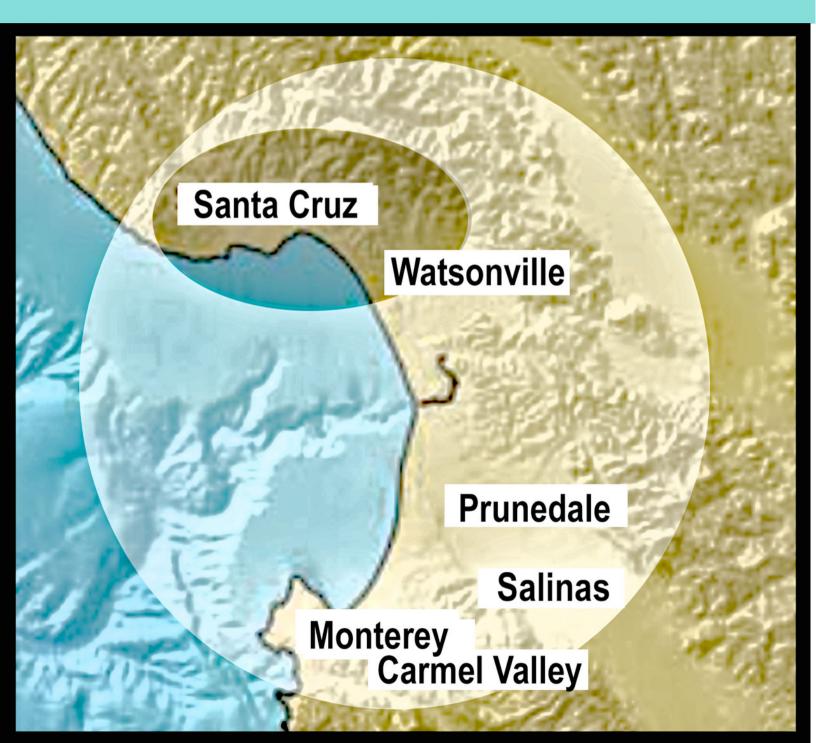
Our Supporters

KSQD's listeners are passionate about community radio. They mostly just listen to our station, and support it with their time, energy and money. 90% of our income comes from individual donations.



Our Broadcast Area KSQD/KSQT reaches Santa Cruz,

Monterey, and Salinas and worldwide on KSQD.org



OUR PROGRAM SCHEDULE

SYNDICATED SHOWS

DEMOCRACY NOW!

THOM HARTMANN

LAURA FLANDERS

COUNTERSPIN

YOUR CALL

RALPH NADER

REVEAL

CLIMATE ONE

NEW DIMENSIONS

ALTERNATIVE RADIO

CALIFORNIA REPORT

JIM HIGHTOWER

COUNTERSPIN

MAKING CONTACT

LOCAL TALK SHOWS

TALK OF THE BAY

BE BOLD AMERICA

KITCHEN SISTERS

WHAT A WEEK

DREAM JOURNAL

IN THE GARDEN

COMPUTER MAN SHOW

ASK DR. DAWN

STATE OF MIND

FROM THE BOOKSHELF

WHAT TO BE

CUTTING EDGE

KATZ ON DOGS

SUSTAINABILITY NOW

MUSIC GENRES

JAZZ

AMERICANA

BLUES

FUNK

CLASSICAL

GOSPEL

WORLD

ROCK

BLUEGRASS

LOCAL ARTISTS

HAWAIIAN

CELTIC

SOUL

MUSICAL MIX

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Page 2 Buddha Annust Zavalia Border Free Buddha Border Free Budd		Gypsy Scholar			Mashup			
Solid National Canalists Solid State S		Dunnel G. Dundelha						
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Counterspin Alternative Radio Counterspin Counterspin Alternative Radio Counterspin Alternative Radio Counterspin Counters	4:00 AM	Border-free Radio Jeff Grubb						
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Classical Tune-Up Classical Tune-Up Classical Tune-Up Classical Tune-Up Christopher Smith				Rick K & Clara S	Talk of the Bay	Suki, Christine, Len		
Climate One			Sustainability Now!					
Democracy Now 8-9 Counterspin In the Garden In the Gar			Climate One		Reveal			
Reveal New Dimensions Counterspin Alternative Radio Democracy Now 8-9		CA Report Magazine		on KSQD		Jimmle Grimes	Classical	Christopher Smith
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Ralph Nader Reveal New Dimensions Making Contact Alternative Radio Joe Truskot & Steve Popt Classical Foglit Nicholas Mitchell New Dimensions					Counterspin		In the Garden	
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Shapiro at Large Gary Shapiro Andy Fuhrman An	10:30 AM	Your Call with KALW 10-11						Nicholas Mitchell
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Folk Part			Lani / Bruce Larsen	M Bryant / B Galvan	David Bean			Rachel Goodman
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WHO'S LISTENING?

Our audience is comprised of active, engaged individuals who value community connection, cultural enrichment, and intellectual stimulation. We cater to a diverse demographic, including professionals, students, families, and seniors. The majority of our listeners are 35 +. Over half of our listeners have donated within the past six months. For most of our listeners, K-Squid is their favorite station by far, with other local stations a distant second.

What our listeners are saying:

"I love having a community station that reflects our local culture"

"I get to listen to different music not played or heard on commercial radio."

"I love hearing people from our community. Without KSQD it's back to packaged radio."



We Can Help You Promote Your Business

Reach Our Loyal Audience

With a diverse range of programs and a dedicated listener base, KSQD provides a direct channel to your potential customers, allowing you to enhance brand recognition and loyalty.

KSQD is not just a radio station; it's the heartbeat of the Monterey Bay area, pulsating with the energy of the community. By becoming an underwriter with KSQD, your business can actively participate in fostering this vibrant local connection. Our platform is not just about broadcasting; it's about building relationships and supporting the community that sustains us.

Community Engagement

By aligning your brand with KSQD, you demonstrate your commitment to your own community. Your support contributes directly to the local arts, news, and community conversations, making a tangible difference.

Credibility and Trust: Being associated with a respected community radio station enhances your business's credibility. Listeners trust our recommendations, and your sponsorship can translate into a powerful endorsement.



Sponsorship Packages

Prime Time Sponsorship: Your business featured prominently during our peak hours, maximizing your exposure to our engaged audience.

Event Sponsorship: Associate your brand with our community events, showcasing your commitment to local initiatives and creating memorable experiences for our listeners.

Program Underwriting: Support specific programs aligned with your brand values. Your business mentioned during the sponsored program, connecting you directly with the content your audience loves.

Let's Talk Business

We understand that every business is unique. That's why we offer tailored sponsorship packages designed to meet your specific marketing goals and budget. Whether you are a small local enterprise or a larger corporation, KSQD has a sponsorship opportunity that aligns perfectly with your needs.

What is Underwriting?

Underwriting is community radio's way of acknowledging businesses and highlighting their activities to our loyal listeners. These 20-30 second spots can spotlight events or ongoing services, listing dates, times, and locations, as well as the type of business offerings you provide.

Did you know...?

77 % of public radio listeners have acted in response to an underwriting spot they heard.

75% of listeners said they held a more positive view of a business after hearing their underwriting spot on community radio.

69% of respondents to a public radio survey said they prefer to purchase products from public radio supporters.



Creating Your Message

Announcement: We'll create it for you! We'll work with you on the wording. and one of our professional voice-over artists will make it sound great.

What underwriting is:
Underwriting is an
announcement of support.
Your business can reach
thousands of local, loyal
listeners by having an
underwriting announcement
on KSQD's airwaves.

What underwriting is not:
Underwriting is not
advertising. KSQD is
committed to our noncommercial status and adheres
strictly to the FCC's definition
of non-commercial, which
means we are not allowed
"calls to action" or mention of
discounts. That leaves us lots of
room to describe what you are
offering.



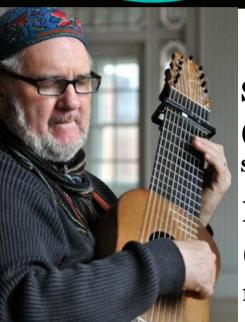
A typical announcement might read:

"KSQD thanks Sammy's Squid Shack for supporting this program. Sammy's Squid Shack offers locally-sourced sea food dishes and organic entrees at 340 Seabright Avenue in Santa Cruz. Sammy's Squid Shack is open 9-9pm weekdays. Thank you Sammy's Squid Shack for supporting K-Squid community radio, 90.7FM."



COMMUNITY RADIO

SANTA CRUZ • MONTEREY • SALINAS



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